ALPHABYTE CAPITAL

**APPROVED:**

**Sole Member** _____ R. Arsentev

# Investment Process Regulations

## Alphabyte Capital

### 1. Sources of Deal Flow

1.1. Application via the website.

1.2. Partner referrals.

1.3. Direct inbound enquiries.

### 2. Roles

2.1. All work is performed by the Fund's employees.

2.2. A "deal lead" (curator) is appointed and is responsible for collecting materials, conducting due diligence (DD), preparing the investment memo, and coordinating communications with the project team.

### 3. Stages and Timelines (SLA)

3.1. Screening (initial review): up to 5 business days from receipt of the application. Outcome: "proceed / decline / request additional information".

3.2. Team call: up to 10 business days from the "proceed" decision. Outcome: call notes, preliminary KPIs and work plan.

3.3. In-depth review (DD): up to 20 business days. Outcome: DD report, risk register, and a draft transaction structure.

3.4. Investment Committee: submission to the next IC meeting, but no later than 5 business days after the investment memo is ready.
3.5. Closing (terms finalisation and signing): up to 6 weeks after the IC decision.
3.6. Target end-to-end review time by the Fund: up to 12 weeks.

**4. Due Diligence (DD) Checks**

4.1. Team: roles, motivation, track record, cap table / ownership split, founders' commitments.
4.2. Market: problem, segments, competitors, demand validation, go-to-market.
4.3. Technology: architecture, security, scalability, key-person dependency, IP.
4.4. Business model: unit economics, revenue/cost drivers, LTV/CAC (if applicable), financial model.
4.5. Risks: legal, compliance, product, market, operational.
4.6. DD results are recorded in the DD checklist and the risk register.

**5. Decision Recording and Post-Investment Support**

5.1. All decisions are recorded in the IC minutes.
5.2. A dedicated deal file (document set) is created for each transaction.
5.3. Funding recipients report quarterly: performance metrics and use of funds.
5.4. At the end of each quarter, the deal lead prepares a project activity report.